



GROUND BEEF SOLUTIONS



COMPANY | CUSTOMER | COMMUNITY[®]



At J&B, we are committed to bringing quality ground beef products to our customers and consumers. By grinding fresh to order every day, we are able to offer multiple blend options, packaging capabilities, quality raw material and ensure food safety. This foundation allows us to bring you solutions that work best for your customers.



Raw Material Sourcing

- Sourced from pre-approved Midwestern suppliers
- Cattle fed in full compliance with USDA requirements
- Our raw materials are tested and found negative for E.coli 0157:H7 prior to acceptance at our facility
- Multiple lean points available
- 25 day shelf-life from production



Food Safety

- SQF Certified facilities
- USDA/FSIS supervised sanitation and HACCP programs
- Complete sanitation and critical control process are maintained every day



Continuous Improvement

- 2013 CI initiatives began at J&B
- 107,044 sq. ft. of our ~500,000 under 5S control
- 41% of associates involved in CI/Lean activities
- J&B currently has 13 Lean Leaders



TENDER-FORM[®] ADVANTAGE

At J&B, we use Tender-Form[®] Technology to form our patties. This helps to ensure better texture, less shrink, more even cooking, homemade taste and excellent cooking results.

Understanding the Process



Strands of beef flow vertically through the Tender-Form[®] fill plate



Vertical strands of beef are collected into patty shapes as defined by the mold plate



The vertical strands and the small space between them create a fluffy, tender patty



Result: A faster and more evenly cooked tender burger

Tender-Form[®] Benefits

- Convenient
- Produces a consistent patty
- Cooks faster & evenly
- Produces a fluffy, tender bite

Hand Made Challenges

- Time consuming
- High labor costs
- Inconsistent weight and shape
- Unpredictable unit cost
- Harder bite
- Cross contamination risks

THE FRESHEST GROUND BEEF



Fresh made-to-order

Just like your local butcher, we grind fresh raw materials daily and every customer request is made to order. Coupled with industry leading handling, operations and packing excellence, we are able to offer up to 25 DAYS SHELF LIFE.



NATURAL



ROUND

THE BEST IN FROZEN CONVENIENCE

Frozen grill ready convenience

For operators and chefs who prefer the convenience of frozen, J&B's individually quick frozen (IQF) process delivers the same high standards for appearance, texture, flavor and overall quality with 6 MONTHS SHELF LIFE.



OLD FASHIONED



HOMESTYLE



ROUND

CUSTOMIZED PACKAGING

Our wide variety of blends, shapes and sizes make it easy to create your signature burger or ground beef recipe.

- Pattie sizes range from 2 - 12 oz.
- Bulk/Pillow pack size 5 lb.
- Customization available



5 lb. Brick



Bulk Patty Pack



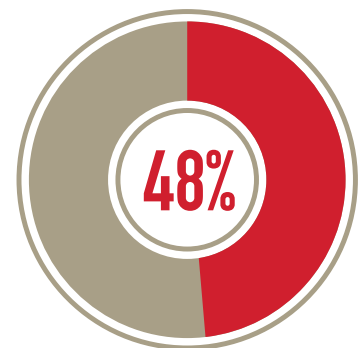
Saddle Pack



IQF Patties

BLEND OPTIONS

- 1934 Blend: 'Steak' like blend of Round, Sirloin, Brisket, Short Plate & Short Rib
- 1946 Blend: 'Savory' blend of Chuck, Brisket & Short Rib
- CAB Chuck
- Prime Chuck
- Chuck Brisket
- Choice CHB Chuck
- Choice Angus
- Angus Steakhouse
- Ground Beef
- Ground Beef No-Roll
- Seasoned
- Soy Added
- Customizing also available



What is America's #1 favorite food?
Hamburgers!

It is estimated that almost half of Americans, 48%, eat a burger once a week!

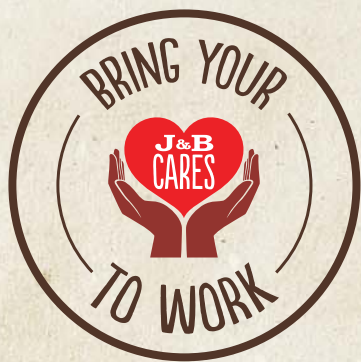


FAMILY OWNED & OPERATED Doing business The J&B Way.

J&B Group was founded in 1979 by Bob Hageman and Joe Dehmer as J&B Wholesale Distributing. Located in St. Michael, Minnesota, the company has grown to become an innovative leader in the production and distribution of quality meat, poultry, seafood and deli products, for both retail and foodservice.

Today, Bob Hageman is Chairman of J&B Group and his son, Mike Hageman, serves as CEO. Still family owned and operated, we continue to live by the values Bob instilled in the company so many years ago – Service. Integrity. Respect – for our customers, associates, consumers and the communities in which we operate. When you partner with us, we guarantee that you'll always be treated honestly, fairly and respectfully. Because that's the only way we know how to do business. That's The J&B Way!

For nearly 40 years, doing things “The J&B Way” has been the foundation for our company's success. It's a simple set of rules that we believe in and live by, based on treating everyone we deal with in the most honest and respectful way, including our:



Associates – we believe our employees are our most vital asset and we want them to share in our success

Customers – we show respect for our customers by providing products that deliver real value, and continuing to meet their needs as they evolve

Consumers – it's an honor when consumers choose to enjoy our products and we work hard to earn their respect, and their dollar

Community – we believe we have an obligation to work for the betterment of the communities in which we do business, and we devote ourselves and our resources to doing so



For more information, please contact your sales representative or customer service at: **800.872.4642**

13200 43rd St. NE | St. Michael, Minnesota 55376

jbgroup.com